

# Executive Reports: Understanding & Establishing Health Care Valuations - The Over-Arching Issues You Need to Know (Execreports)



This 11-page research report written for venture capitalists and entrepreneurs alike, examines the sometimes daunting, always evolving world of health care start-ups. From rules of thumb for determining health care valuations to things to consider when establishing health care valuations; from when turning down a deal is often a mistake to ideal end-market situations, this report takes readers across the health care start-up landscape covering the important, while highlighting the essentials. Some areas explored include: financing options new companies and strategic relationships financial tools and ratios tools and methods for valuing different types of companies/scenarios areas of health care that tend to have higher valuations what down rounds really mean. This report outlines the important strategies and best mindset for approaching health care valuations, and how to do so effectively. This report is written by: David G. Arscott, Co-founder, Compass Technology Group. About Executive Reports: Executive Reports offer focused, hard-hitting advice from the leaders of some of Americas top companies, packaged in a concise, readable format. Each research report provides readers with 3 to 5 strategies that will have a direct financial impact on their business. While not meant as a comprehensive guide, each report includes quick-hit items that can immediately impact specific business strategies. Executive authors drill down to the central issues surrounding each topic area and dispense expert advice in concise, direct language. Executive Reports feature leading professionals selected by the Aspature Editorial Board based on their experience, research, and standing within the professional community.

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