

Forget the traditional model of selling that says you should focus first on the transaction or the sale. Its outdated thinking and there is another way. A way to develop stronger, more powerful relationships by adopting an approach that is more authentic, which strips away the unnecessary layers then focuses on how to add greater significance to others. That way is to Go Naked. This book will help you discover how to build stronger, more effective relationships with people so that, whether you are selling yourself, a product, or a service, you can step away from the majority and increase your chances of obtaining long-term success.

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