

Do you wish there was less drama in your office? Are you experiencing more tragic than comic relationships? Whether you are an entrepreneur or a manager, you communicate with colleagues and customers. Reducing the Drama in Business Relationships gives you notes straight from the director's chair for how to tame the divas, end the melodrama, and rewrite your office scripts. Use this guide to create award winning performances from all on your team! • Discover the Wheel of Action Motivations and how the preferences it reveals creates the "characters" in your office. • Learn to use the Decision-Making Preferences of yourself and your colleagues to hire the best people; create balanced teams; conduct efficient meetings; communicate confidently; and more. • Recognize the interaction styles of your colleagues and understand how conflicts result. You will not receive this practical information from any other source. The awareness and understanding of others from reading this book will transform your business relationships in as little as a day!

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