

You can sell your product at thousands of dollars per minute in an online video or retail television spotlight. Do you know the formula to maximize your sales? Want to glance at the secret sauce of success? Turn to page 107! There is an art to successfully appealing to your audience on camera. There is a way to keep the watcher watching! In these pages, you will find that formula, gleaned from selling hundreds of products on television shopping channels and infomercials. It is the pitch that propels your product from poverty to paradise (well talk about verbiage as well and what not to say!). What you are holding is a comprehensive manual littered with entertaining stories of colossal sales success and abysmal failure. You will see what to do, what not to do and how to put it all together. This book will take you by the hand and lead you toward the prize that millions of products have achieved--thousands of dollars per minute in front of a camera!

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